

SANTA MONICA (CITY)

MARKET SUMMARY

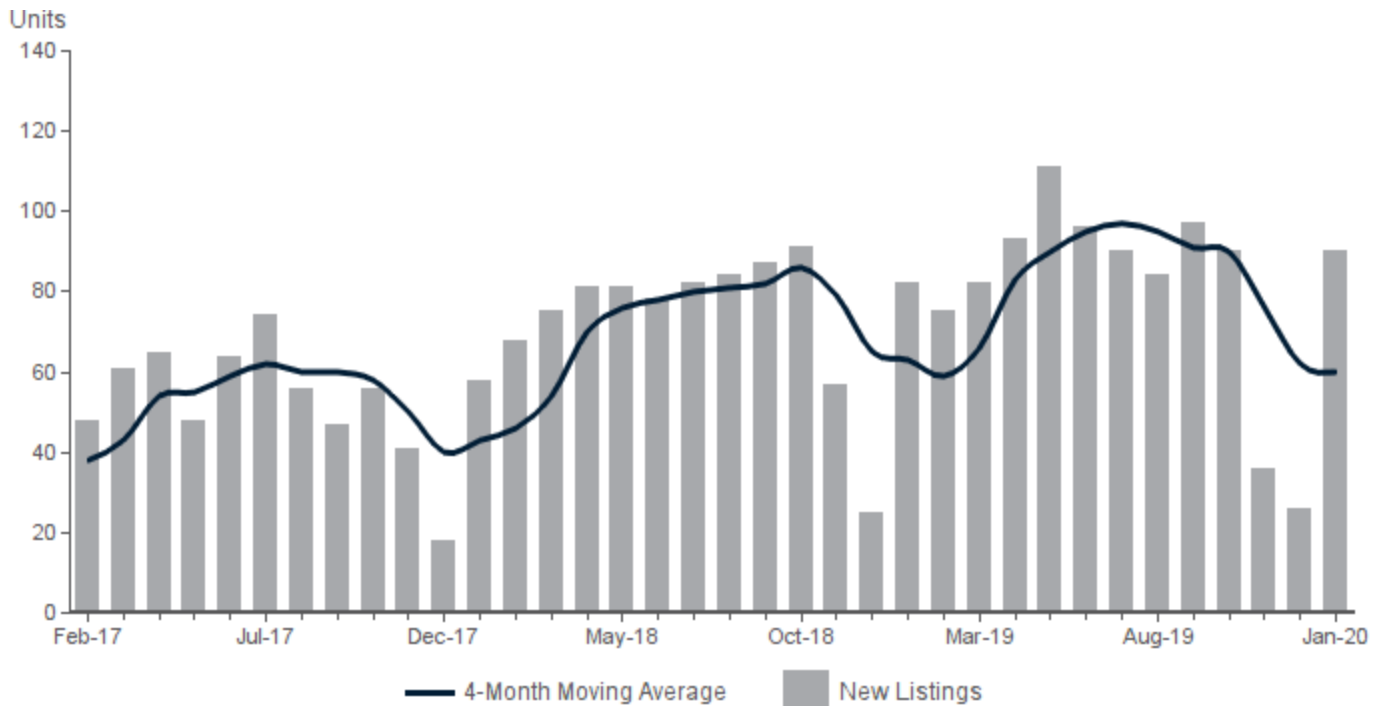
JANUARY 2020 | ALL PROPERTY TYPES

Market Summary	Month to Date			Year to Date		
	January 2020	January 2019	% Change	YTD 2020	YTD 2019	% Change
New Listings	90	82	9.76% ▲	90	82	9.76% ▲
Sold Listings	36	22	63.64% ▲	36	22	63.64% ▲
Median Listing Price	\$1,747,000	\$1,142,000	52.98% ▲	\$1,747,000	\$1,142,000	52.98% ▲
Median Selling Price	\$1,549,500	\$1,144,841	35.35% ▲	\$1,549,500	\$1,144,841	35.35% ▲
Median Days on Market	48	25	92% ▲	48	25	92% ▲
Average Listing Price	\$2,266,722	\$1,490,386	52.09% ▲	\$2,266,722	\$1,490,386	52.09% ▲
Average Selling Price	\$2,164,618	\$1,466,621	47.59% ▲	\$2,164,618	\$1,466,621	47.59% ▲
Average Days on Market	69	39	76.92% ▲	69	39	76.92% ▲
List/Sell Price Ratio	97.4%	99.2%	-1.8% ▼	97.4%	99.2%	-1.8% ▼

NEW PROPERTIES

JANUARY 2020 | ALL PROPERTY TYPES

Number of new properties listed for sale during the month

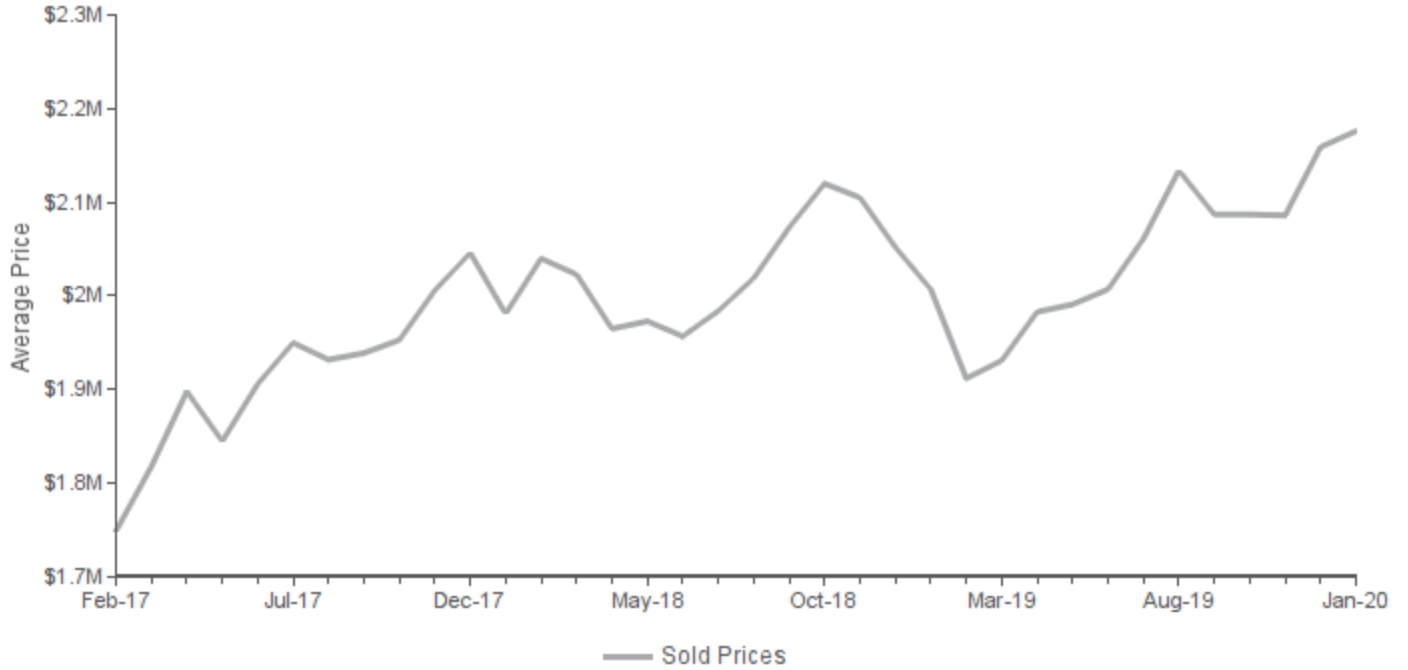


SANTA MONICA (CITY)

AVERAGE SALES PRICE

JANUARY 2020 | ALL PROPERTY TYPES

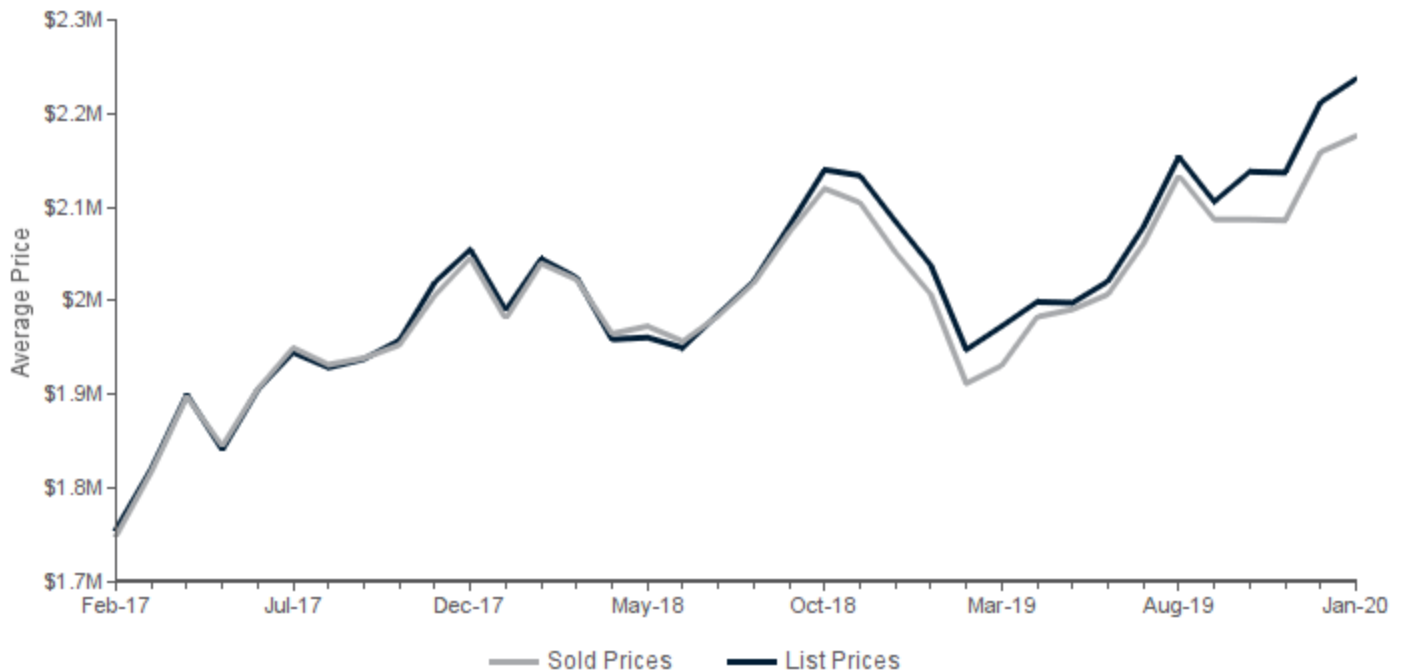
Average price for sold properties



AVERAGE SALES/LIST PRICE

JANUARY 2020 | ALL PROPERTY TYPES

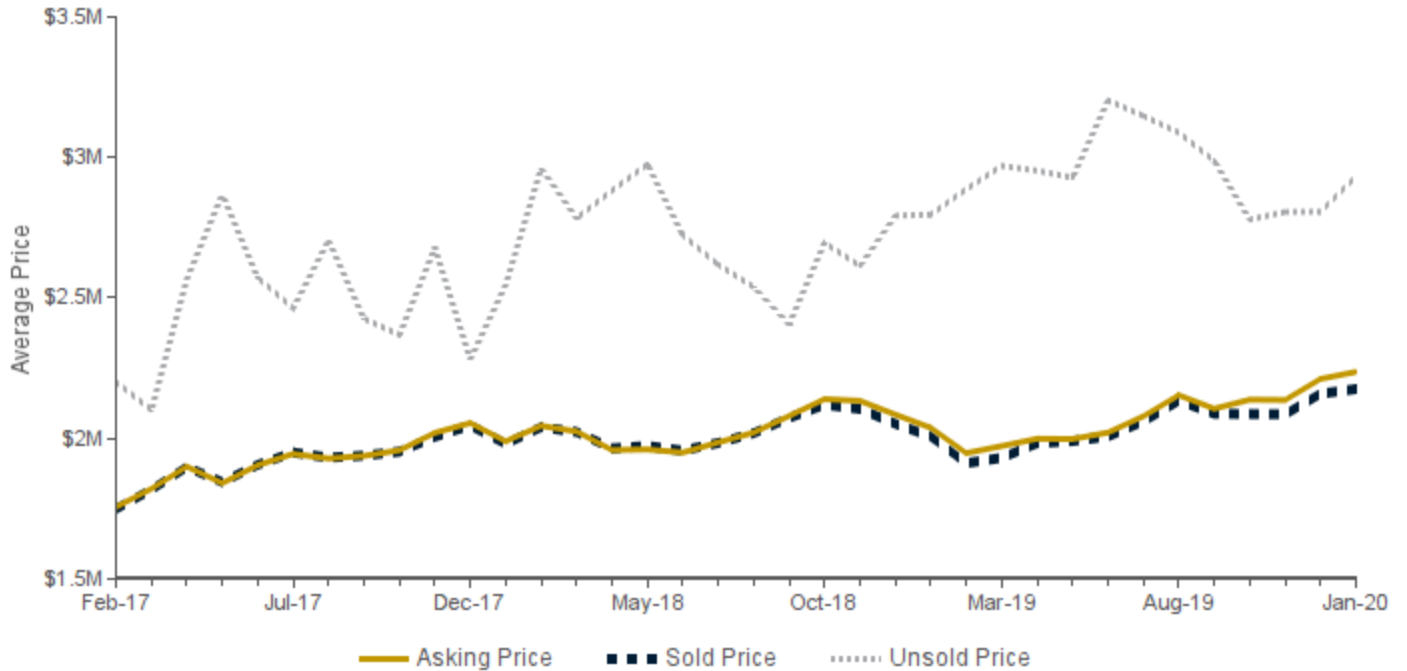
Average list price compared to average sold price of properties sold each month



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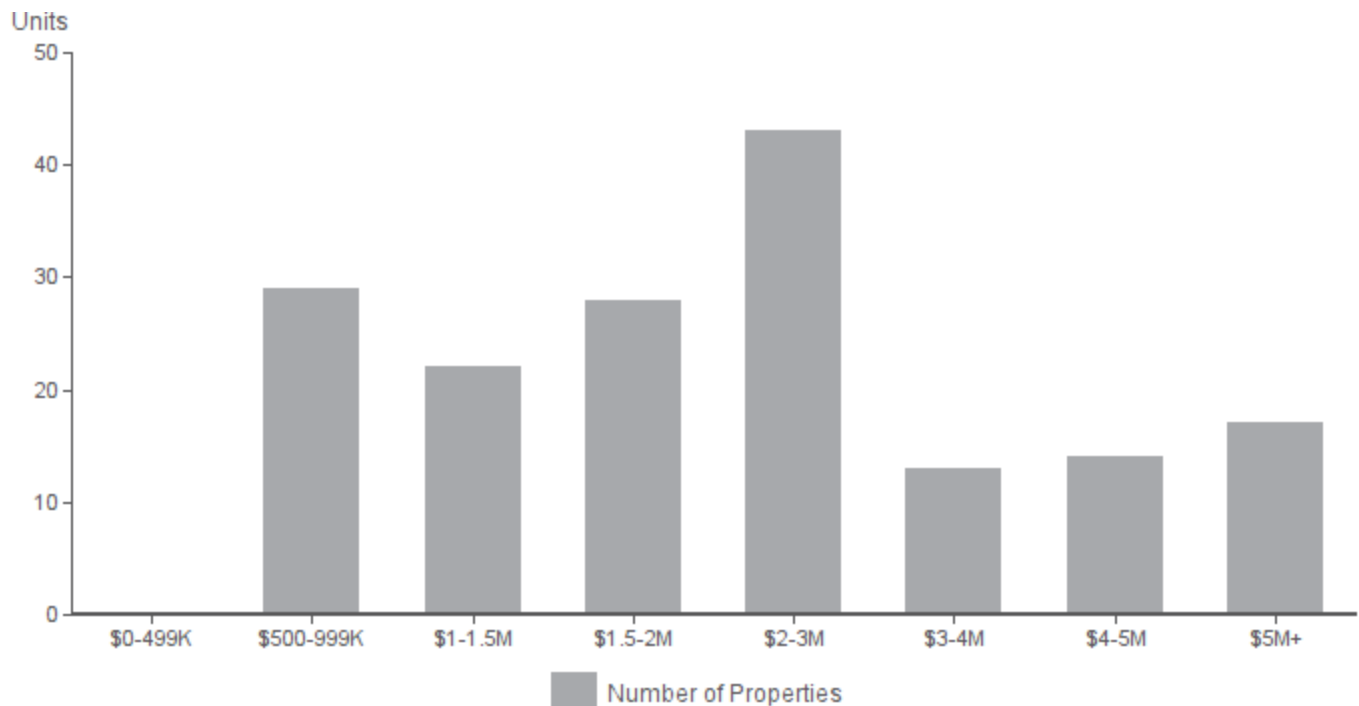
AVERAGE ASKING/SOLD/UNSOLD PRICE JANUARY 2020 | ALL PROPERTY TYPES

Unsold Price | the average active list price
Asking Price | the average asking price of sold properties
Sold Price | the average selling price



PROPERTIES FOR SALE JANUARY 2020 | ALL PROPERTY TYPES

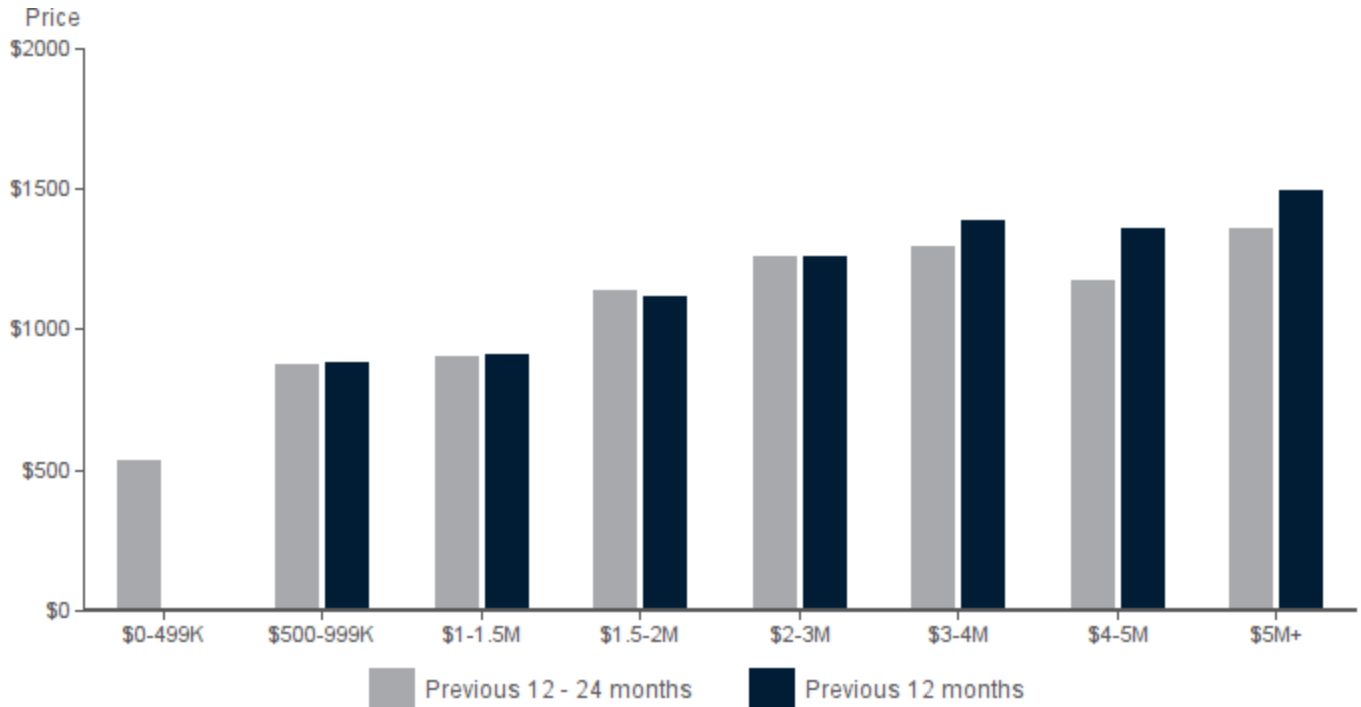
Number of properties currently listed for sale by price range



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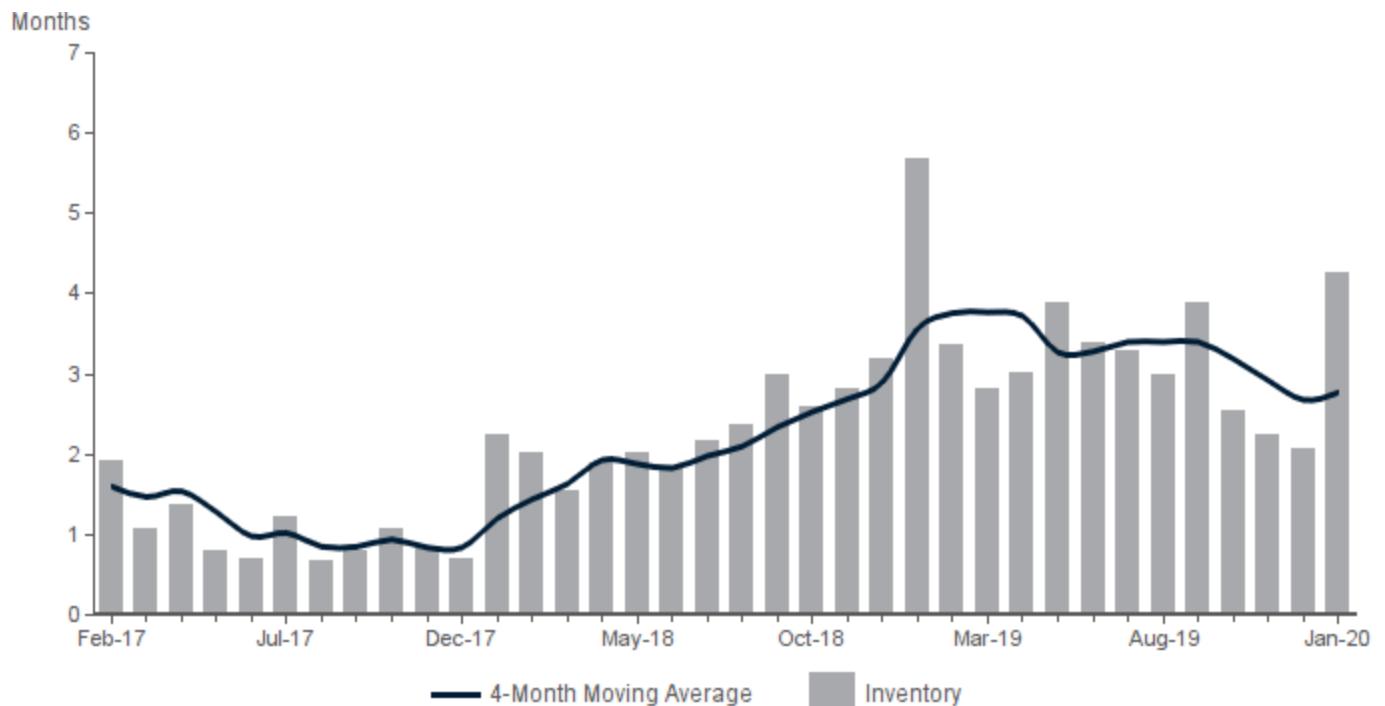
AVERAGE SALES PRICE PER SQFT JANUARY 2020 | ALL PROPERTY TYPES

Average Sales Price per SqFt for previous two years



MONTHS SUPPLY OF INVENTORY JANUARY 2020 | ALL PROPERTY TYPES

Properties for sale divided by number of properties sold



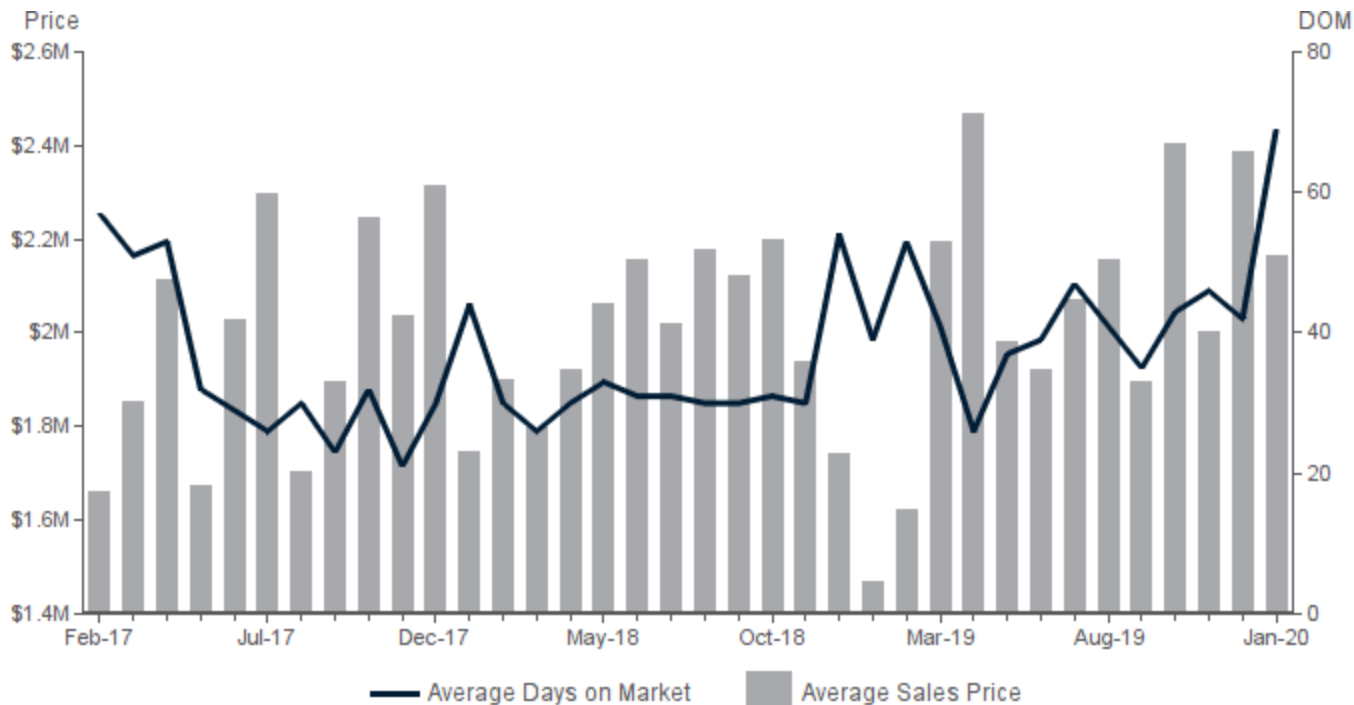
SANTA MONICA (CITY)

AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

JANUARY 2020 | ALL PROPERTY TYPES

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



MONTHS SUPPLY OF INVENTORY

JANUARY 2020 | ALL PROPERTY TYPES

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

