

# SHERMAN OAKS (CITY)

## MARKET SUMMARY

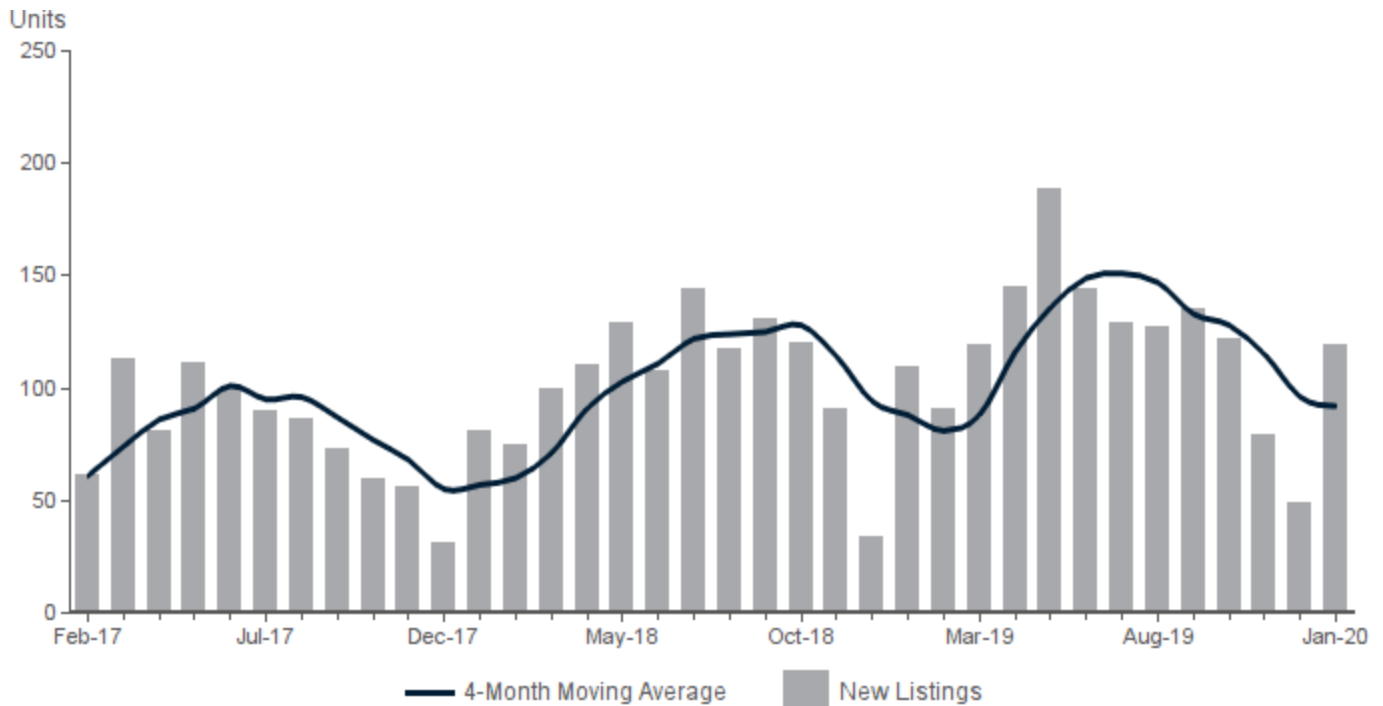
JANUARY 2020 | ALL PROPERTY TYPES

| Market Summary         | Month to Date |              |           | Year to Date |             |           |
|------------------------|---------------|--------------|-----------|--------------|-------------|-----------|
|                        | January 2020  | January 2019 | % Change  | YTD 2020     | YTD 2019    | % Change  |
| New Listings           | 119           | 109          | 9.17% ▲   | 119          | 109         | 9.17% ▲   |
| Sold Listings          | 58            | 44           | 31.82% ▲  | 58           | 44          | 31.82% ▲  |
| Median Listing Price   | \$940,000     | \$1,064,500  | -11.7% ▼  | \$940,000    | \$1,064,500 | -11.7% ▼  |
| Median Selling Price   | \$960,000     | \$1,032,990  | -7.07% ▼  | \$960,000    | \$1,032,990 | -7.07% ▼  |
| Median Days on Market  | 24            | 36           | -33.33% ▼ | 24           | 36          | -33.33% ▼ |
| Average Listing Price  | \$1,100,338   | \$1,059,027  | 3.9% ▲    | \$1,100,338  | \$1,059,027 | 3.9% ▲    |
| Average Selling Price  | \$1,089,197   | \$1,036,851  | 5.05% ▲   | \$1,089,197  | \$1,036,851 | 5.05% ▲   |
| Average Days on Market | 37            | 47           | -21.28% ▼ | 37           | 47          | -21.28% ▼ |
| List/Sell Price Ratio  | 99.6%         | 98%          | 1.58% ▲   | 99.6%        | 98%         | 1.58% ▲   |

## NEW PROPERTIES

JANUARY 2020 | ALL PROPERTY TYPES

Number of new properties listed for sale during the month

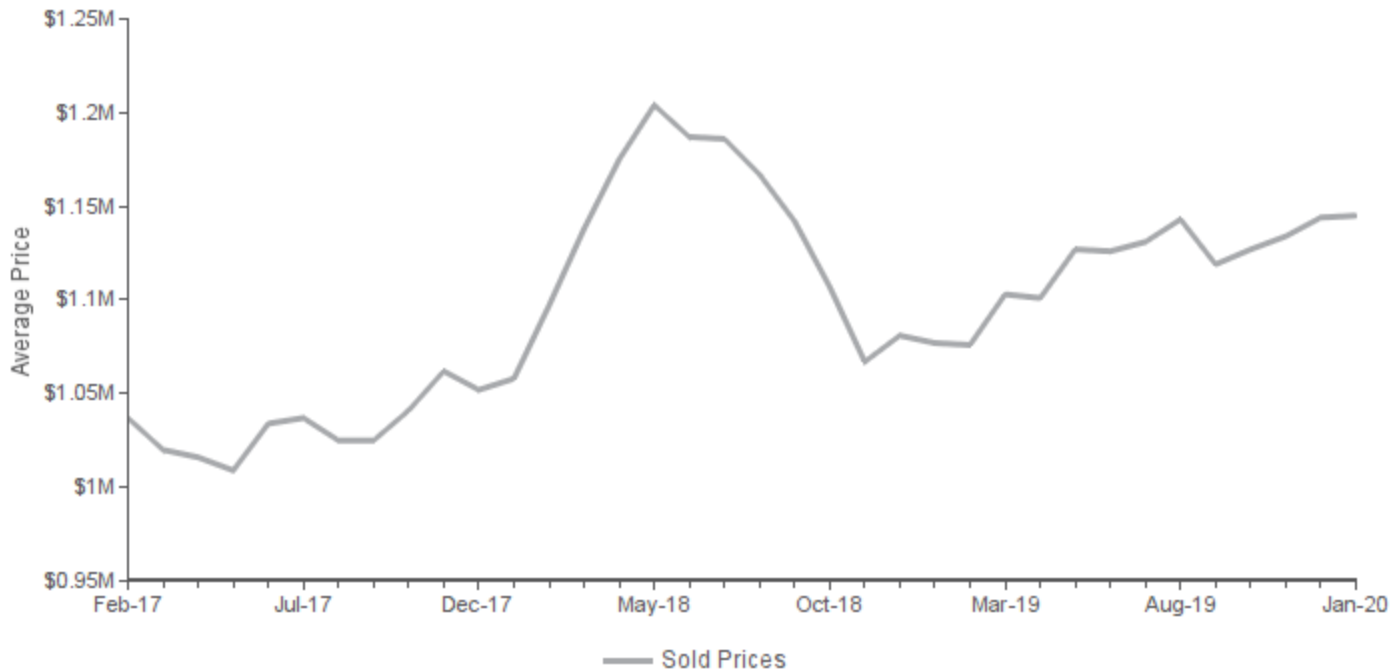


# SHERMAN OAKS (CITY)

## AVERAGE SALES PRICE

JANUARY 2020 | ALL PROPERTY TYPES

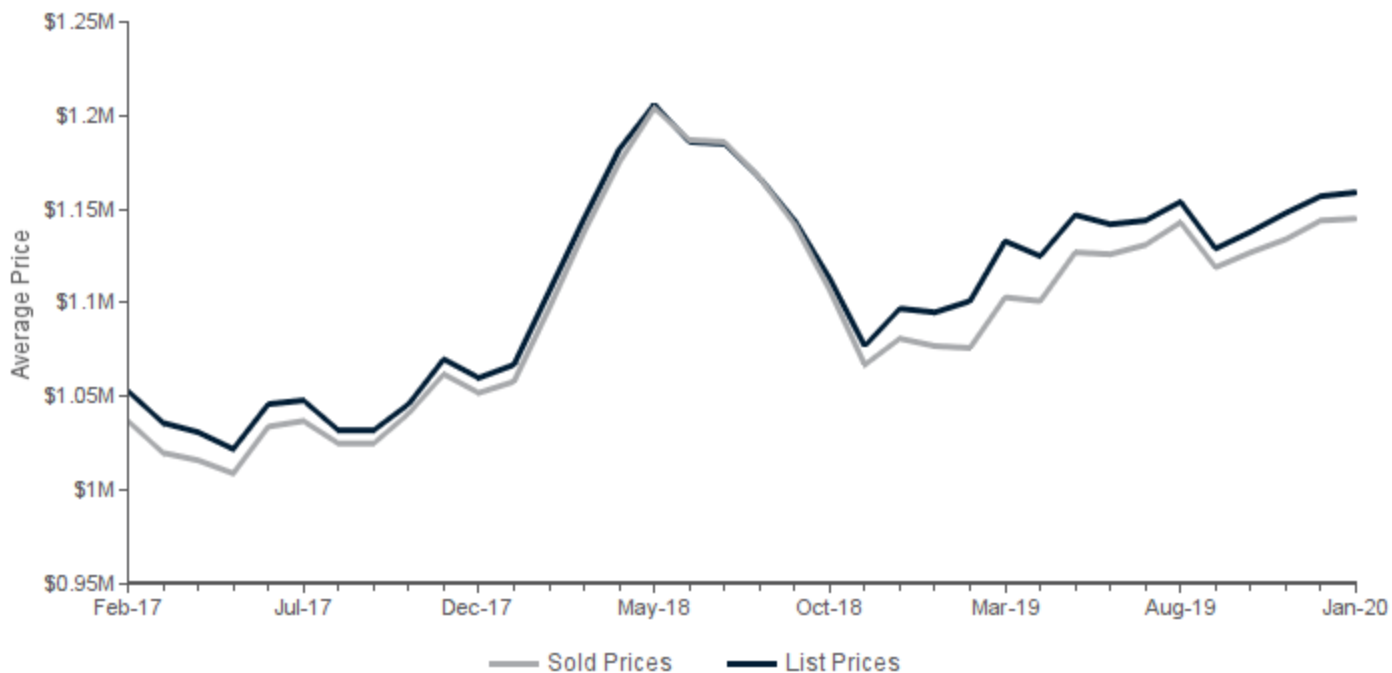
Average price for sold properties



## AVERAGE SALES/LIST PRICE

JANUARY 2020 | ALL PROPERTY TYPES

Average list price compared to average sold price of properties sold each month



# SHERMAN OAKS (CITY)

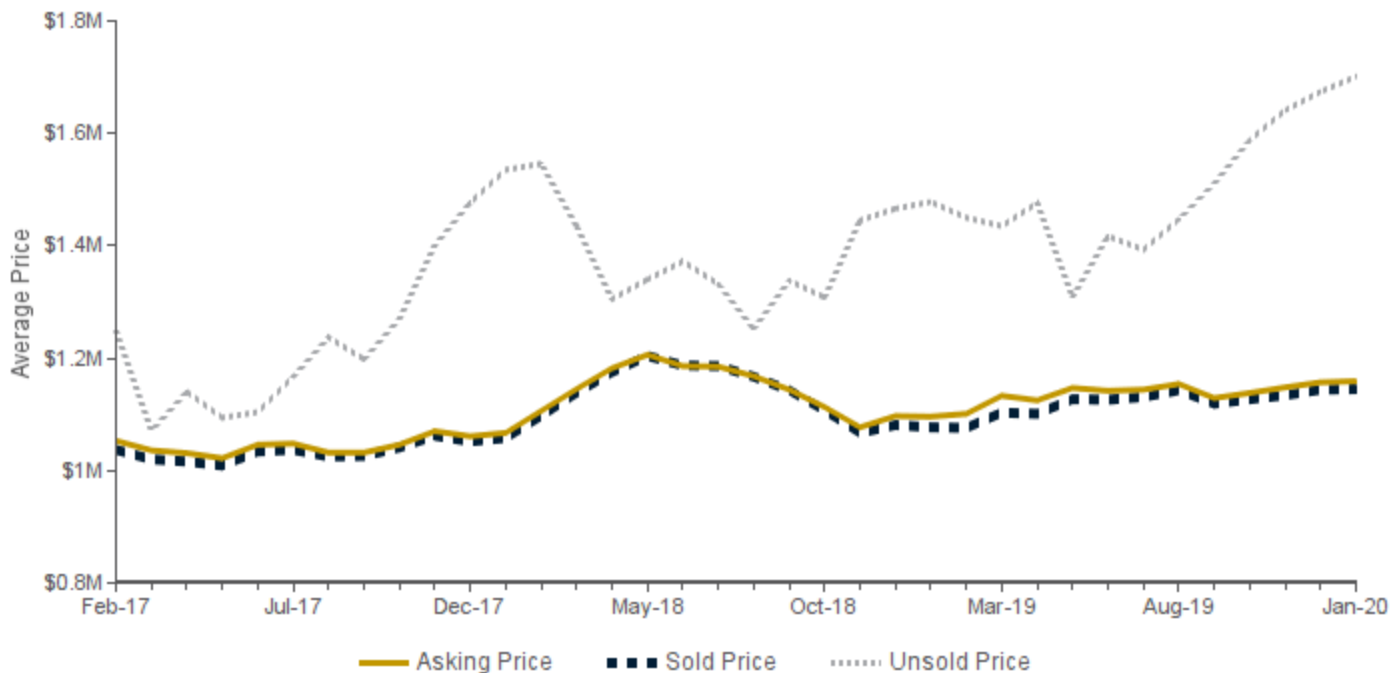
## AVERAGE ASKING/SOLD/UNSOLD PRICE

JANUARY 2020 | ALL PROPERTY TYPES

**Unsold Price** | the average active list price

**Asking Price** | the average asking price of sold properties

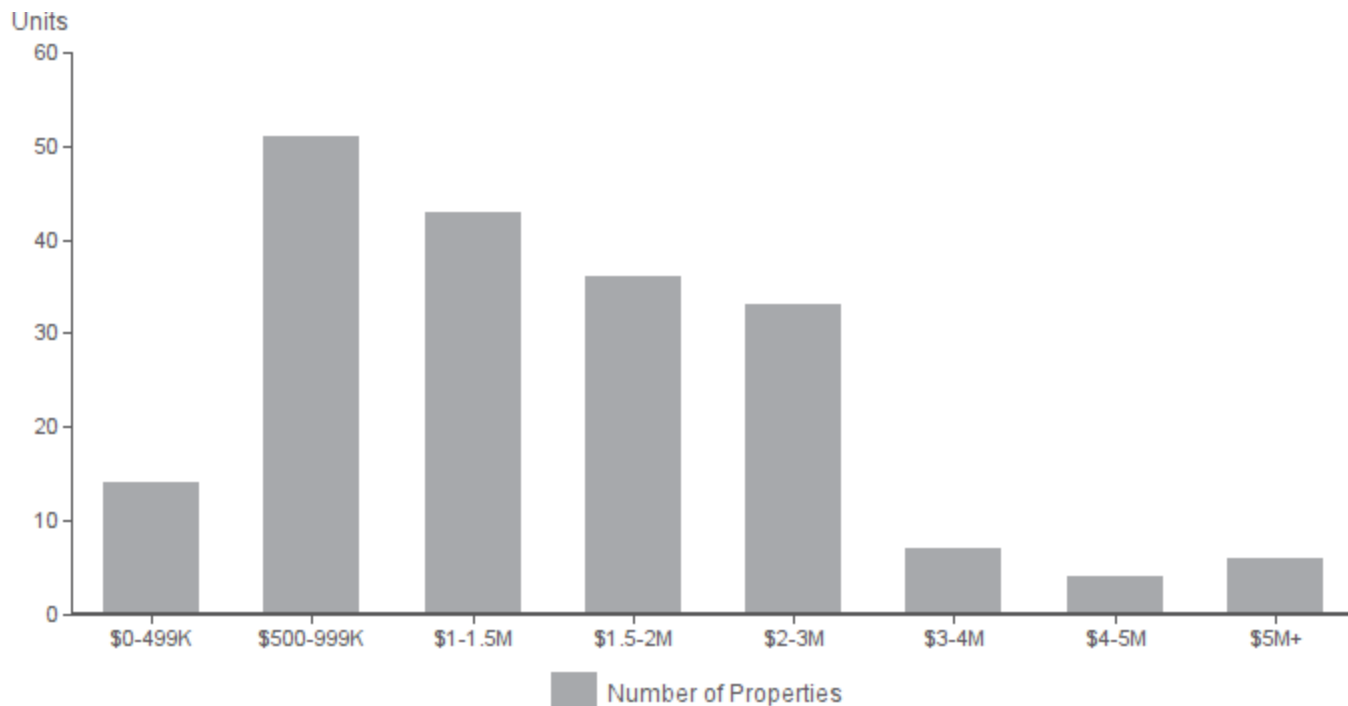
**Sold Price** | the average selling price



## PROPERTIES FOR SALE

JANUARY 2020 | ALL PROPERTY TYPES

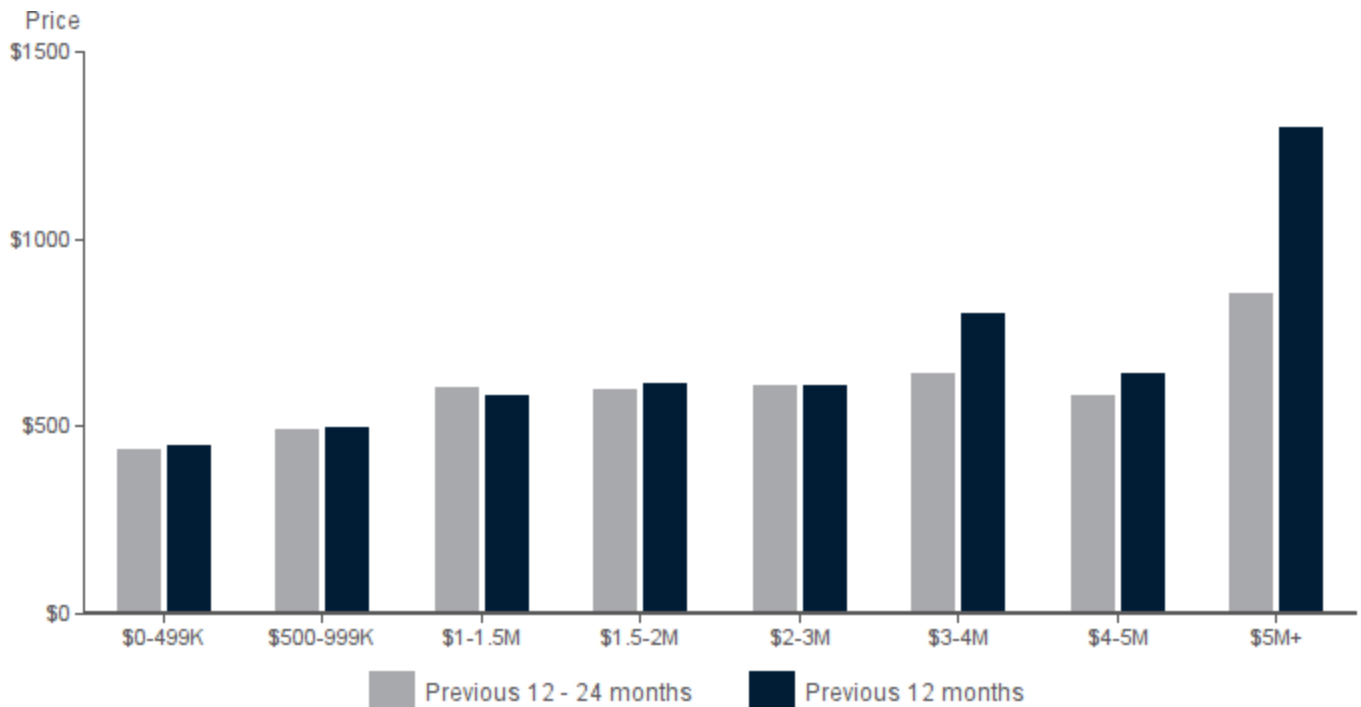
Number of properties currently listed for sale by price range



# SHERMAN OAKS (CITY)

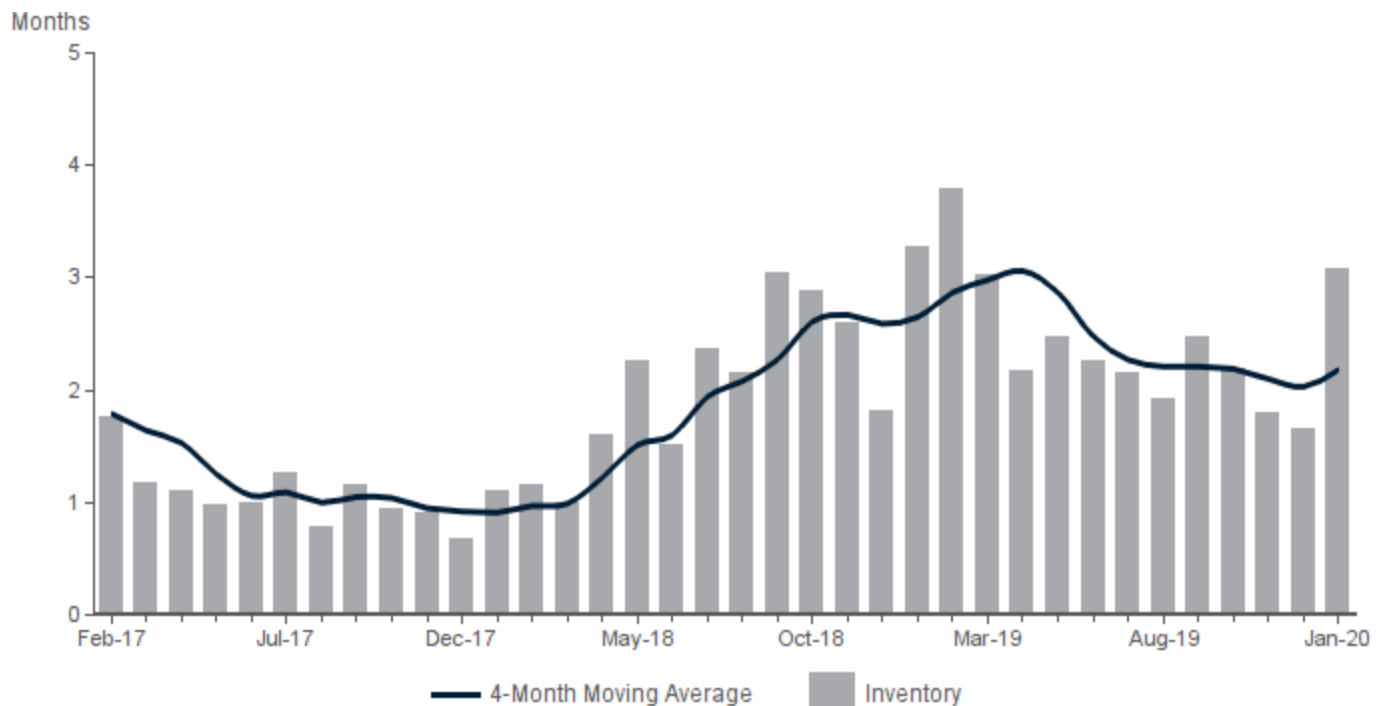
## AVERAGE SALES PRICE PER SQFT JANUARY 2020 | ALL PROPERTY TYPES

Average Sales Price per SqFt for previous two years



## MONTHS SUPPLY OF INVENTORY JANUARY 2020 | ALL PROPERTY TYPES

Properties for sale divided by number of properties sold



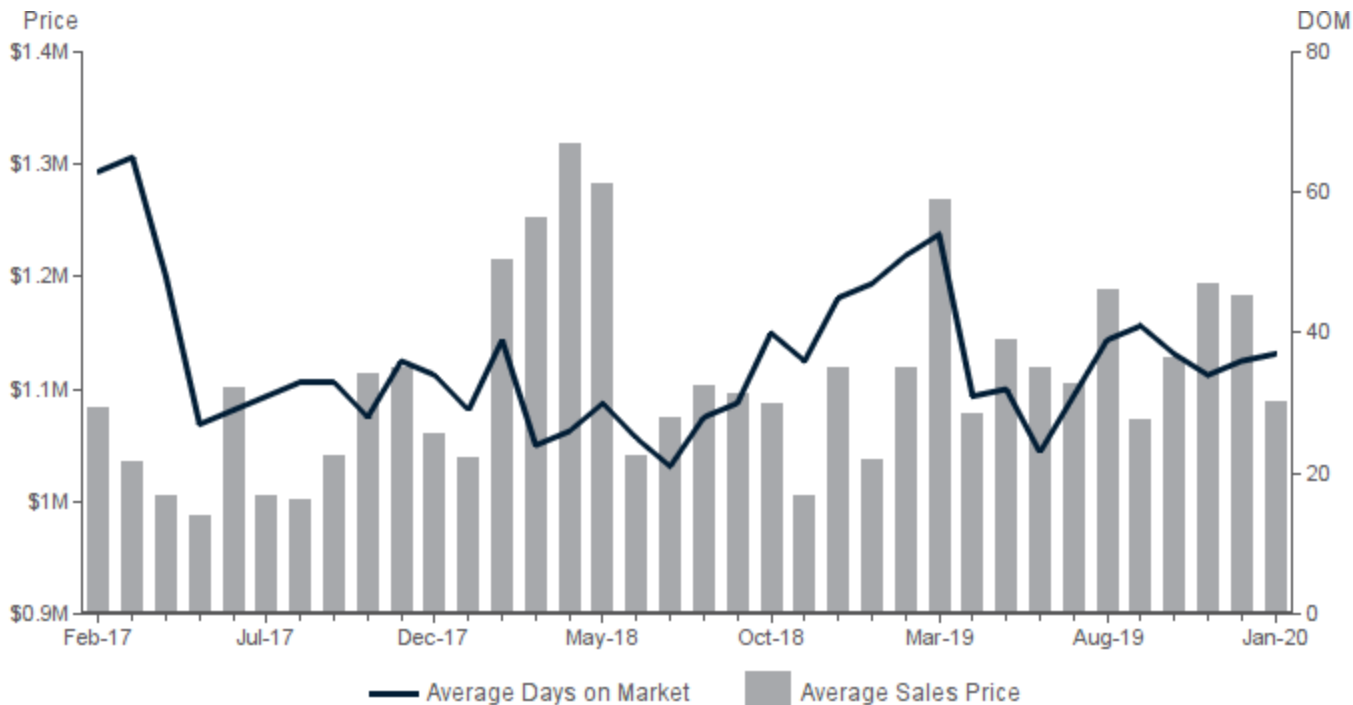
# SHERMAN OAKS (CITY)

## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

### JANUARY 2020 | ALL PROPERTY TYPES

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.



## MONTHS SUPPLY OF INVENTORY

### JANUARY 2020 | ALL PROPERTY TYPES

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.

