

TOLUCA LAKE (CITY)

MARKET SUMMARY

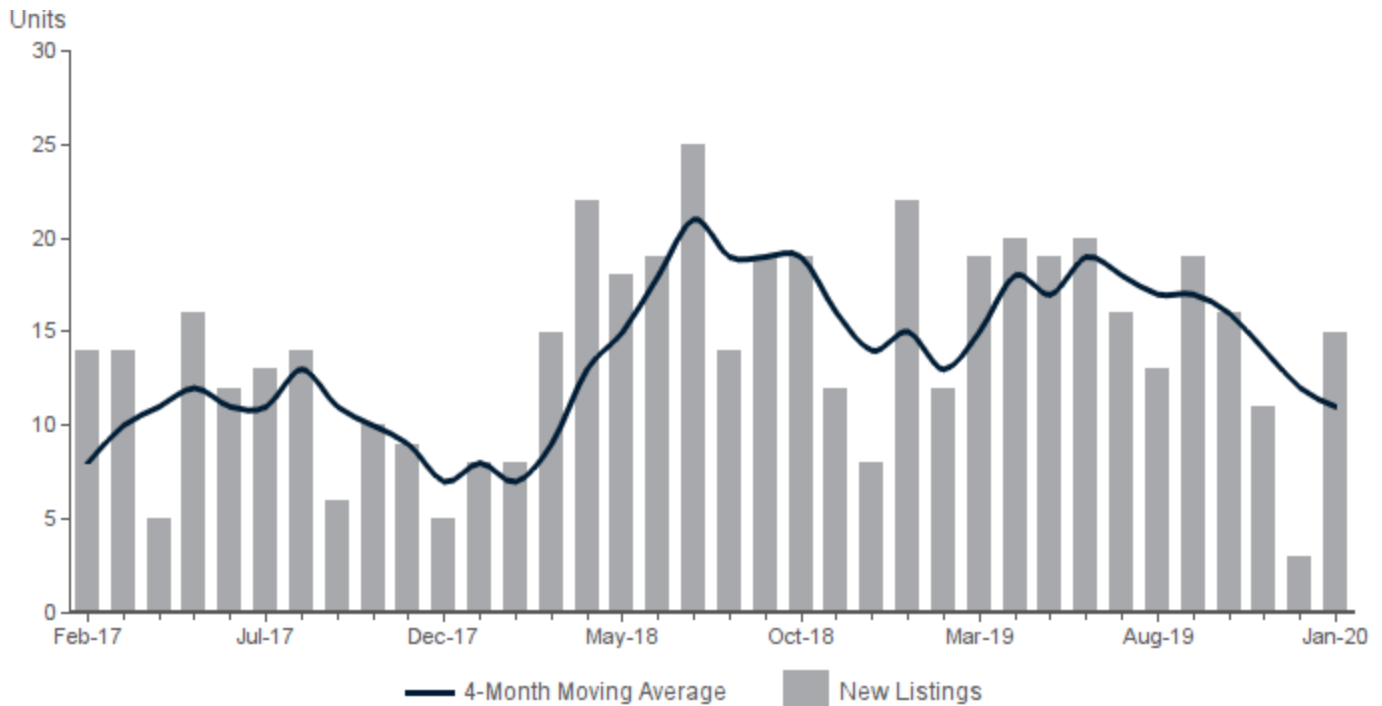
JANUARY 2020 | ALL PROPERTY TYPES

Market Summary	Month to Date			Year to Date		
	January 2020	January 2019	% Change	YTD 2020	YTD 2019	% Change
New Listings	15	22	-31.82% ▼	15	22	-31.82% ▼
Sold Listings	4	7	-42.86% ▼	4	7	-42.86% ▼
Median Listing Price	\$587,000	\$899,000	-34.71% ▼	\$587,000	\$899,000	-34.71% ▼
Median Selling Price	\$597,500	\$880,000	-32.1% ▼	\$597,500	\$880,000	-32.1% ▼
Median Days on Market	15	62	-75.81% ▼	15	62	-75.81% ▼
Average Listing Price	\$564,500	\$1,726,428	-67.3% ▼	\$564,500	\$1,726,428	-67.3% ▼
Average Selling Price	\$581,750	\$1,667,000	-65.1% ▼	\$581,750	\$1,667,000	-65.1% ▼
Average Days on Market	21	60	-65% ▼	21	60	-65% ▼
List/Sell Price Ratio	103%	97.1%	6.03% ▲	103%	97.1%	6.03% ▲

NEW PROPERTIES

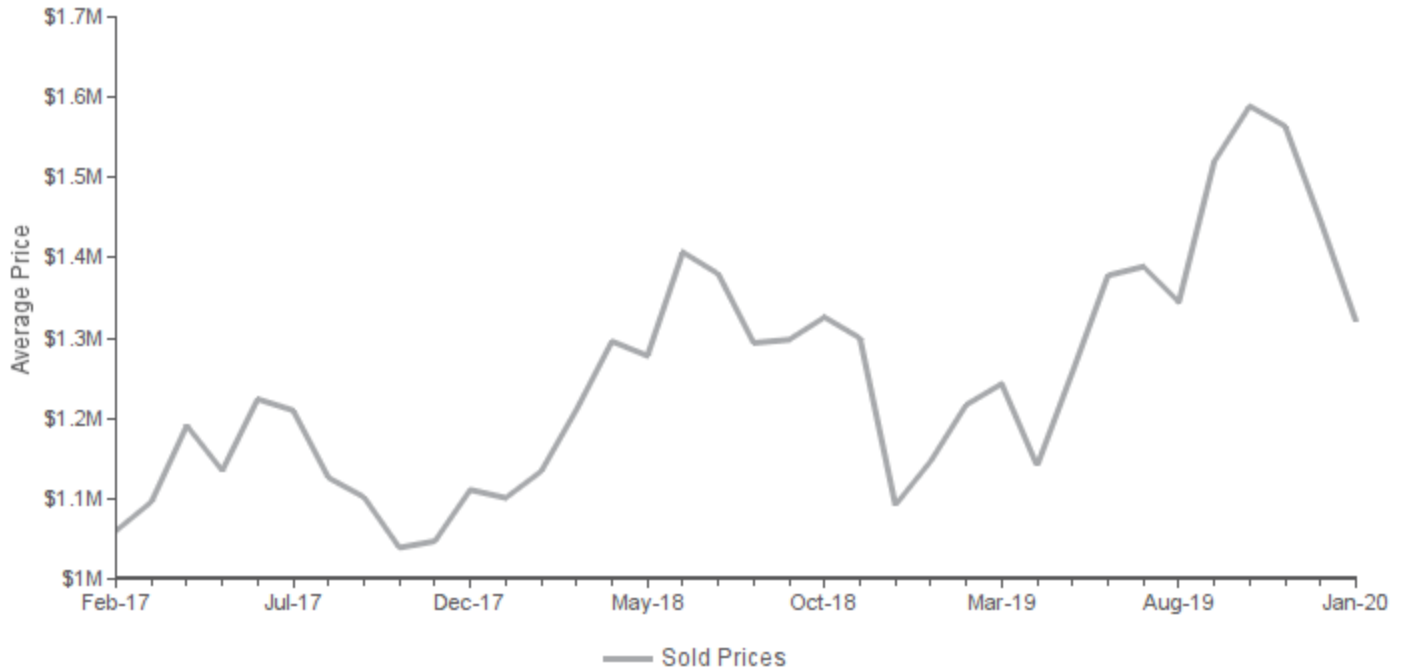
JANUARY 2020 | ALL PROPERTY TYPES

Number of new properties listed for sale during the month



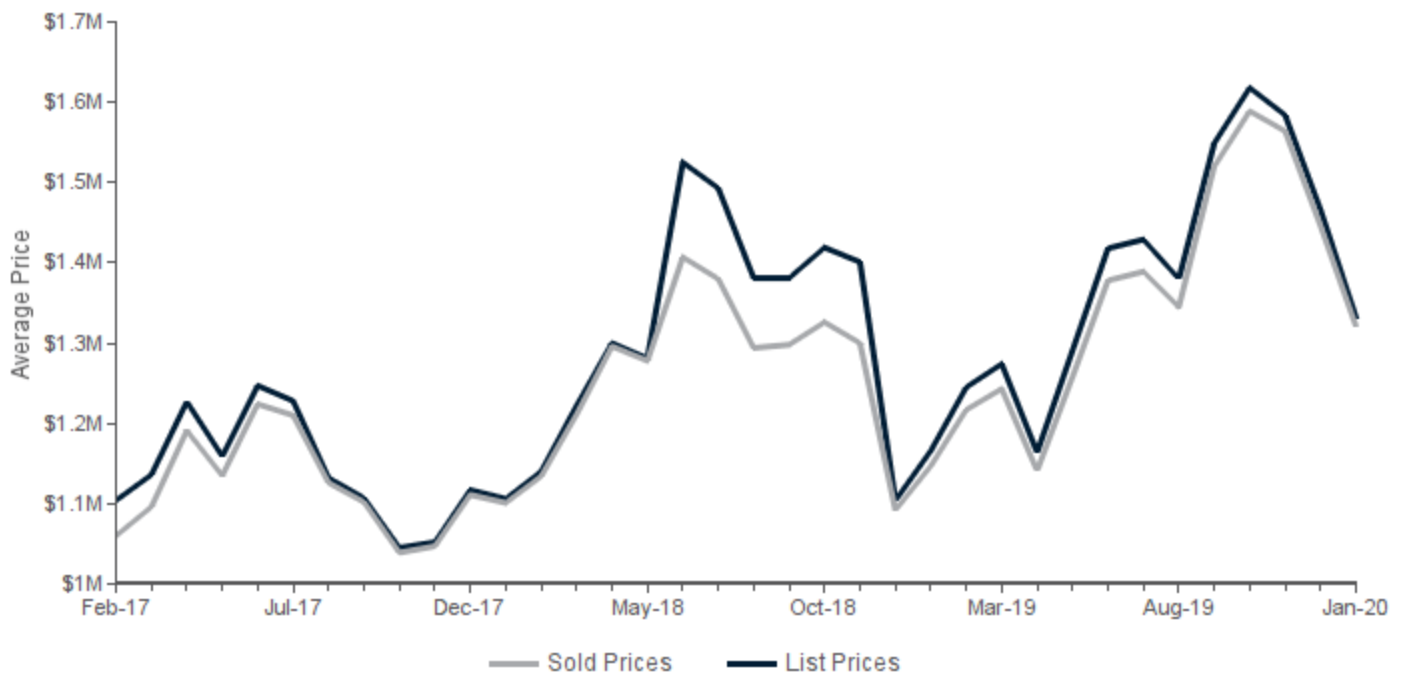
AVERAGE SALES PRICE JANUARY 2020 | ALL PROPERTY TYPES

Average price for sold properties



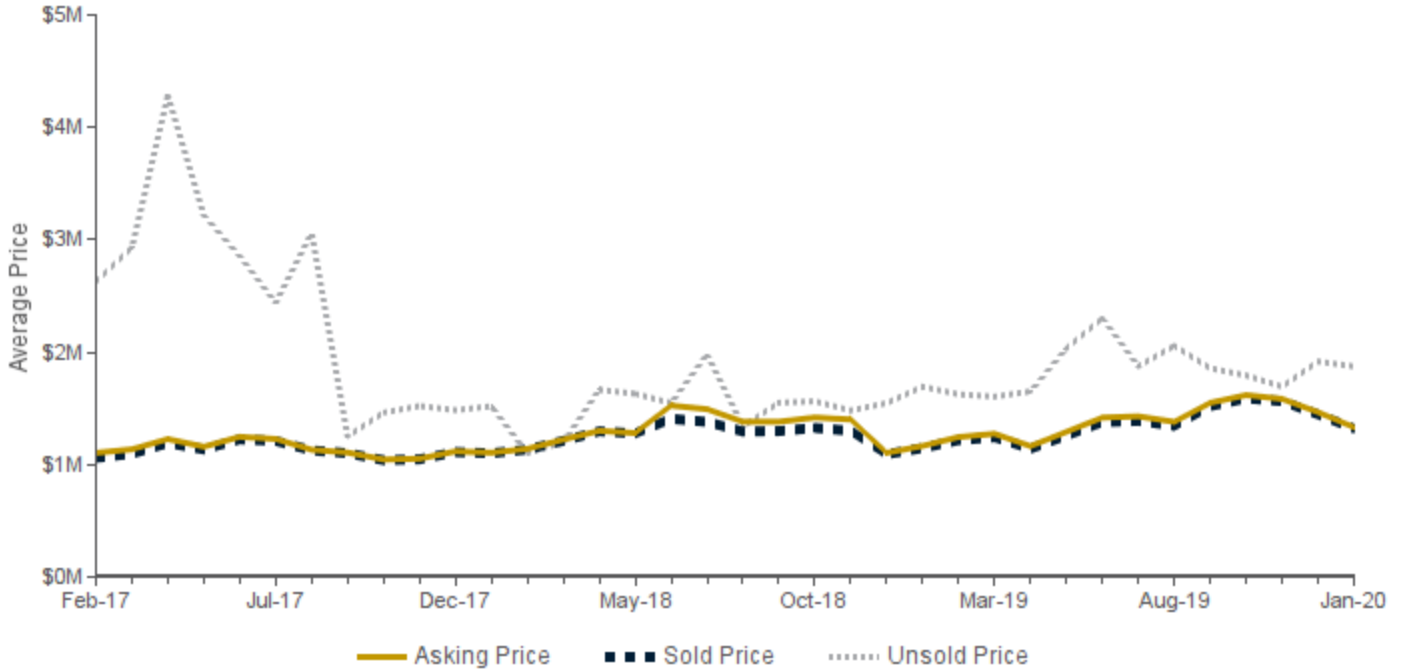
AVERAGE SALES/LIST PRICE JANUARY 2020 | ALL PROPERTY TYPES

Average list price compared to average sold price of properties sold each month



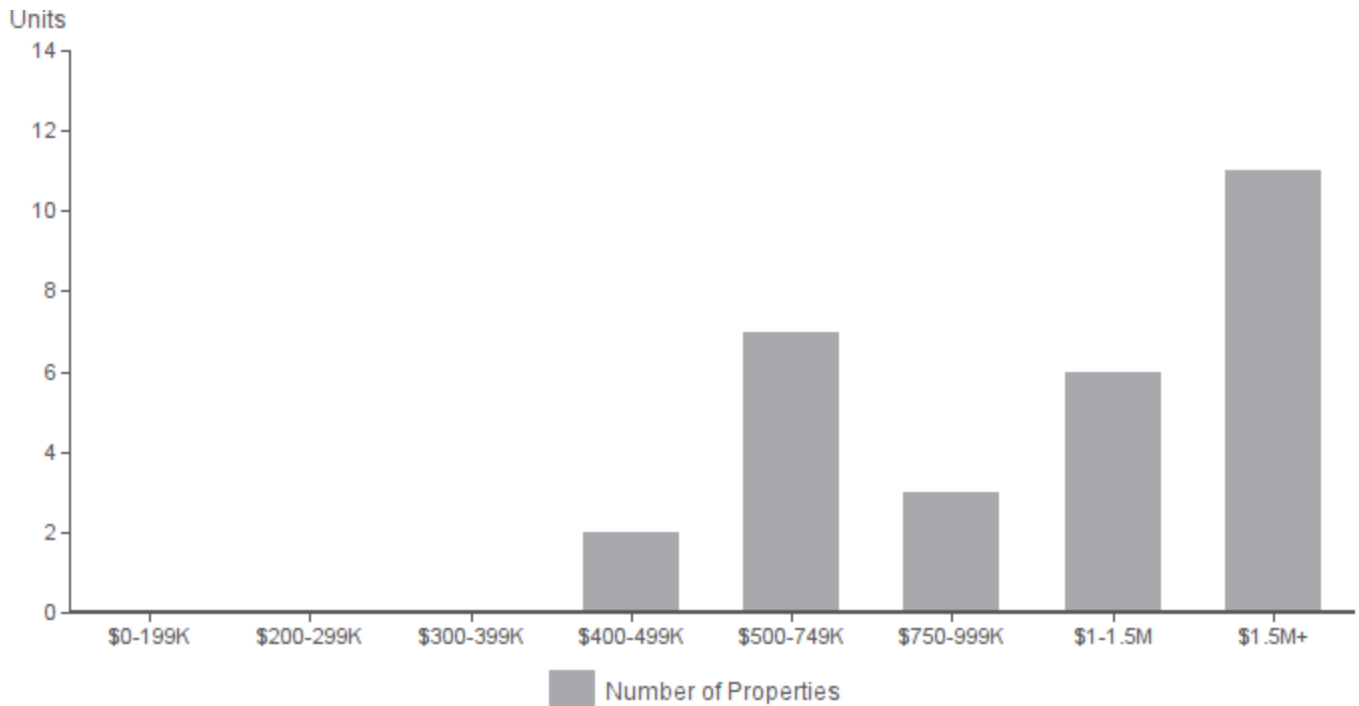
AVERAGE ASKING/SOLD/UNSOLD PRICE JANUARY 2020 | ALL PROPERTY TYPES

Unsold Price | the average active list price
Asking Price | the average asking price of sold properties
Sold Price | the average selling price



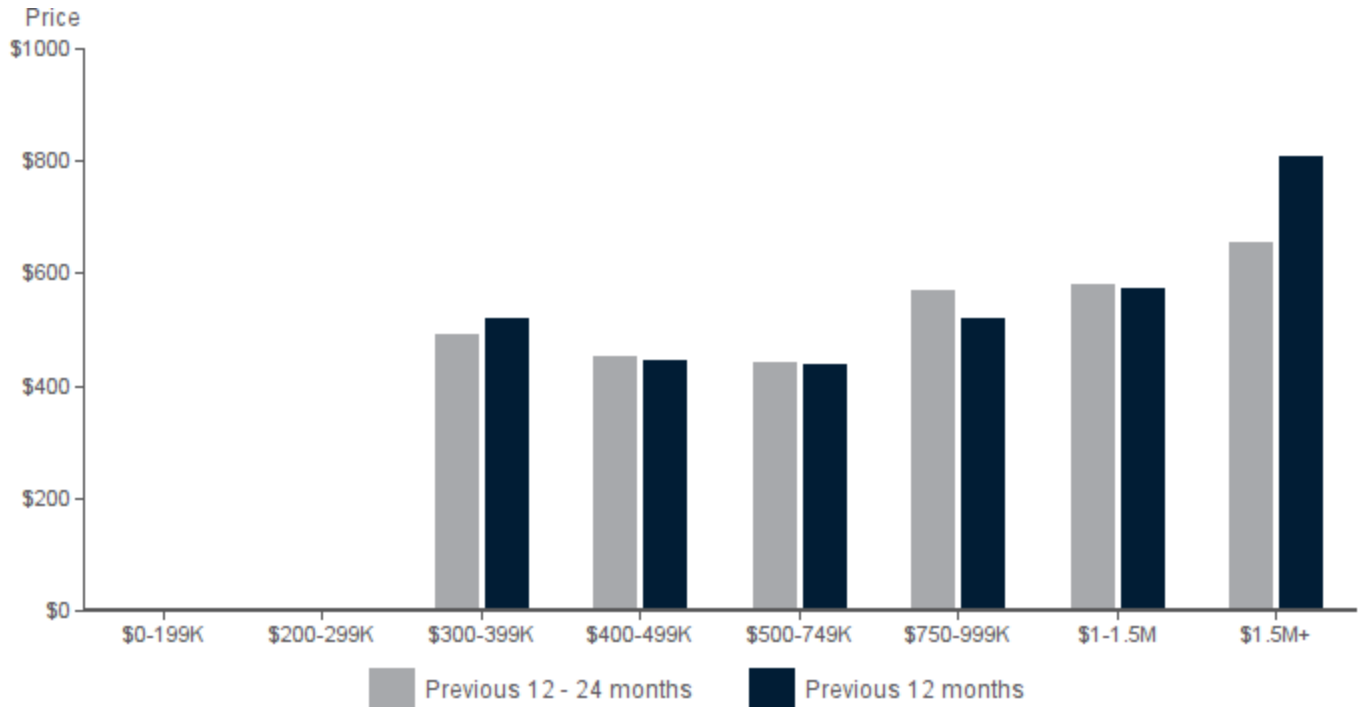
PROPERTIES FOR SALE JANUARY 2020 | ALL PROPERTY TYPES

Number of properties currently listed for sale by price range



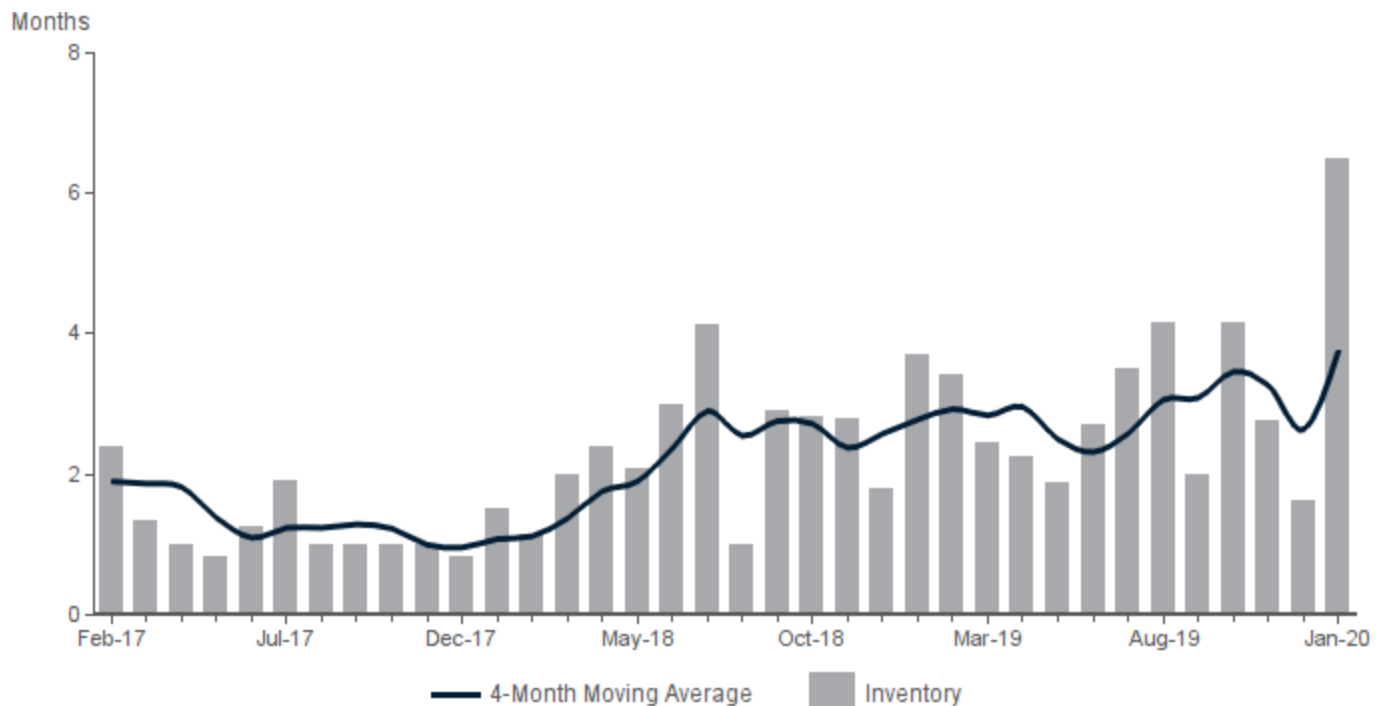
AVERAGE SALES PRICE PER SQFT JANUARY 2020 | ALL PROPERTY TYPES

Average Sales Price per SqFt for previous two years



MONTHS SUPPLY OF INVENTORY JANUARY 2020 | ALL PROPERTY TYPES

Properties for sale divided by number of properties sold

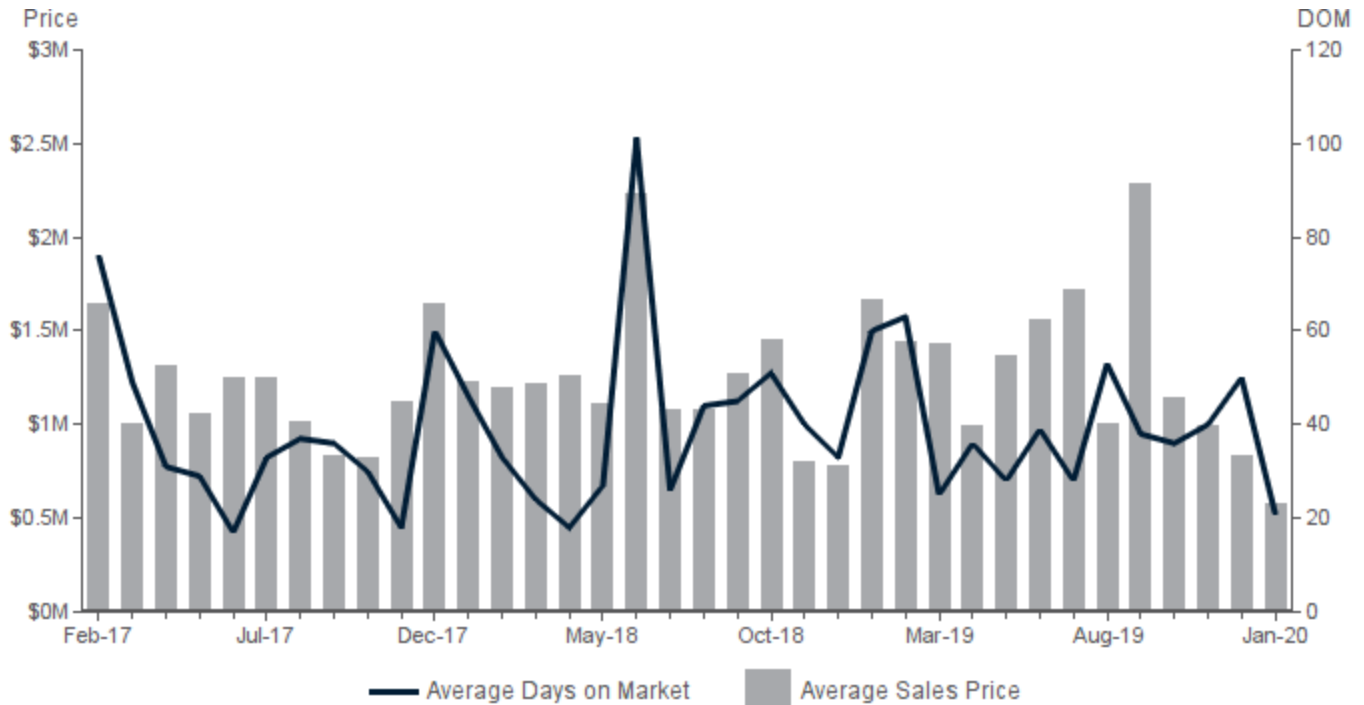


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

JANUARY 2020 | ALL PROPERTY TYPES

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



MONTHS SUPPLY OF INVENTORY

JANUARY 2020 | ALL PROPERTY TYPES

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

