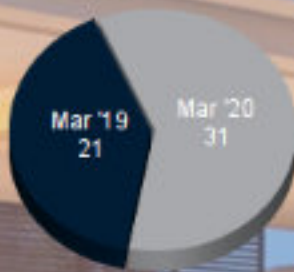


# BEVERLY HILLS (CITY) | March 2020

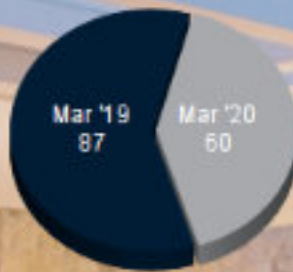
## REAL ESTATE SNAPSHOT - Change since this time last year

All Property Types

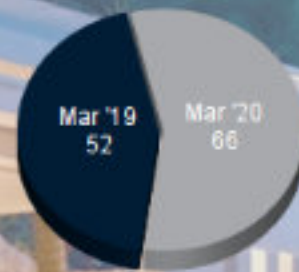
NUMBER OF SALES  
47.62% ↑



NEW LISTINGS  
-31.03% ↓



AVERAGE DOM  
26.92% ↑



-15.20% ↓

MEDIAN SALES PRICE  
ALL PROPERTY TYPES

-8.05% ↓

AVERAGE SALES PRICE  
ALL PROPERTY TYPES

-14.97% ↓

MEDIAN LIST PRICE  
ALL PROPERTY TYPES

-10.21% ↓

AVERAGE LIST PRICE  
ALL PROPERTY TYPES

■ Mar '19   ■ Mar '20



**RODEO REALTY**

LOCAL EXPERTISE. GLOBAL PRESENCE.

# BEVERLY HILLS (CITY)

## MARKET SUMMARY

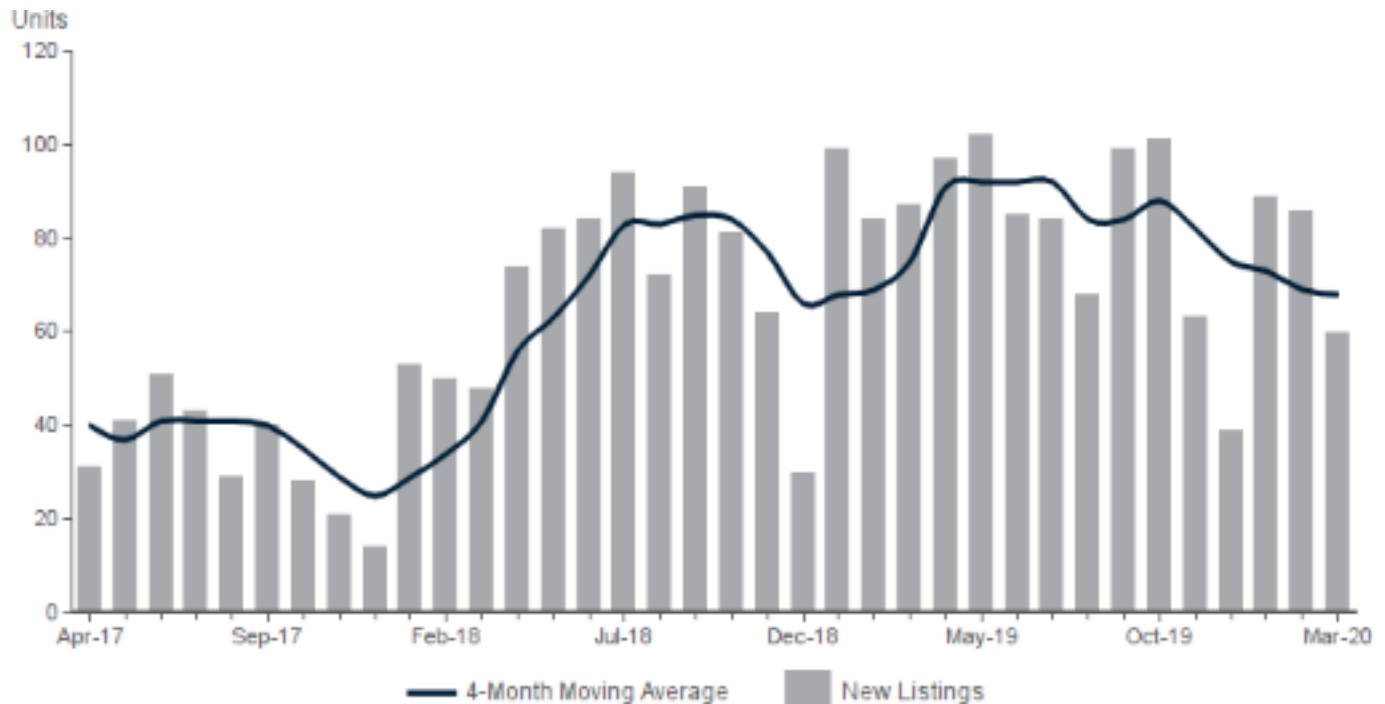
MARCH 2020 | ALL PROPERTY TYPES

Market Summary	Month to Date			Year to Date		
	March 2020	March 2019	% Change	YTD 2020	YTD 2019	% Change
New Listings	60	87	-31.03% ▼	235	270	-12.96% ▼
Sold Listings	31	21	47.62% ▲	94	54	74.07% ▲
Median Listing Price	\$4,250,000	\$4,998,000	-14.97% ▼	\$3,445,000	\$4,645,000	-25.83% ▼
Median Selling Price	\$4,155,000	\$4,900,000	-15.2% ▼	\$3,350,000	\$4,500,000	-25.56% ▼
Median Days on Market	47	23	104.35% ▲	57	36	58.33% ▲
Average Listing Price	\$5,575,322	\$6,209,000	-10.21% ▼	\$5,595,021	\$5,724,777	-2.27% ▼
Average Selling Price	\$5,182,350	\$5,636,289	-8.05% ▼	\$5,227,872	\$5,261,941	-0.65% ▼
Average Days on Market	66	52	26.92% ▲	73	62	17.74% ▲
List/Sell Price Ratio	95.1%	94.5%	0.57% ▲	95.2%	95.1%	0.15% ▲

## NEW PROPERTIES

MARCH 2020 | ALL PROPERTY TYPES

Number of new properties listed for sale during the month

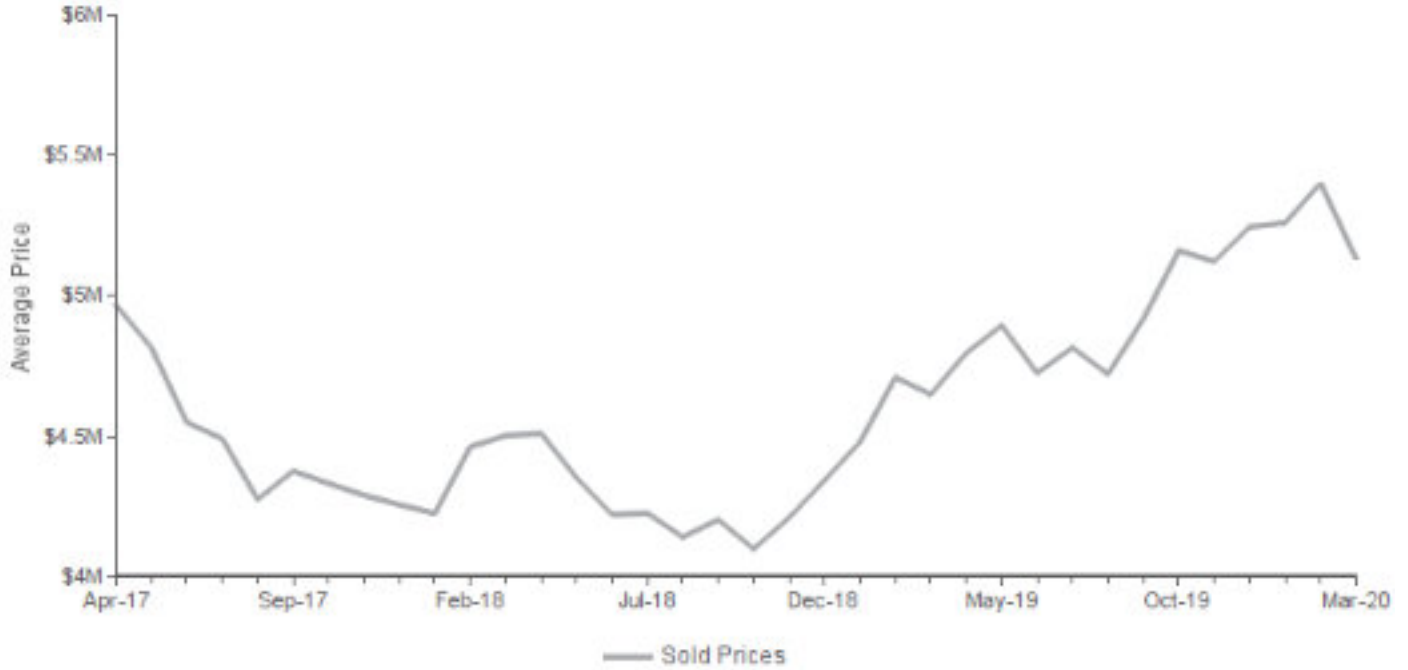


# BEVERLY HILLS (CITY)

## AVERAGE SALES PRICE

MARCH 2020 | ALL PROPERTY TYPES

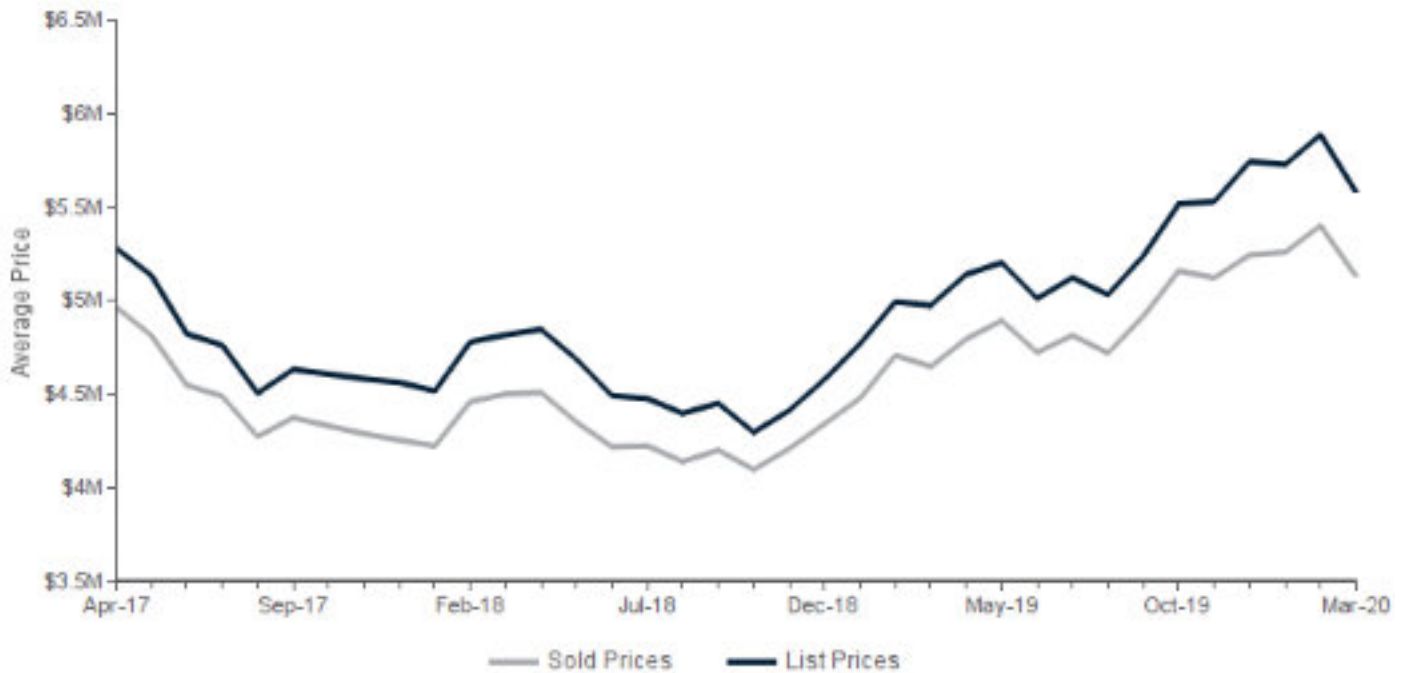
Average price for sold properties



## AVERAGE SALES/LIST PRICE

MARCH 2020 | ALL PROPERTY TYPES

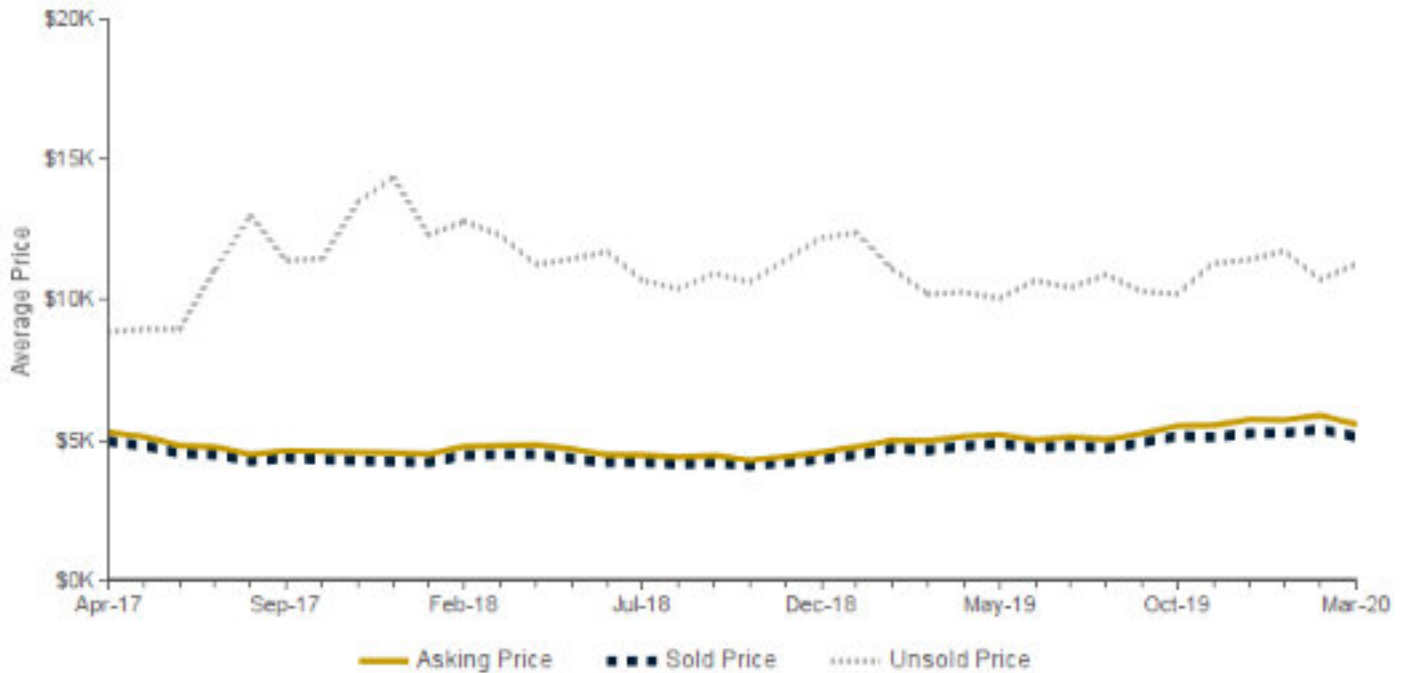
Average list price compared to average sold price of properties sold each month



# BEVERLY HILLS (CITY)

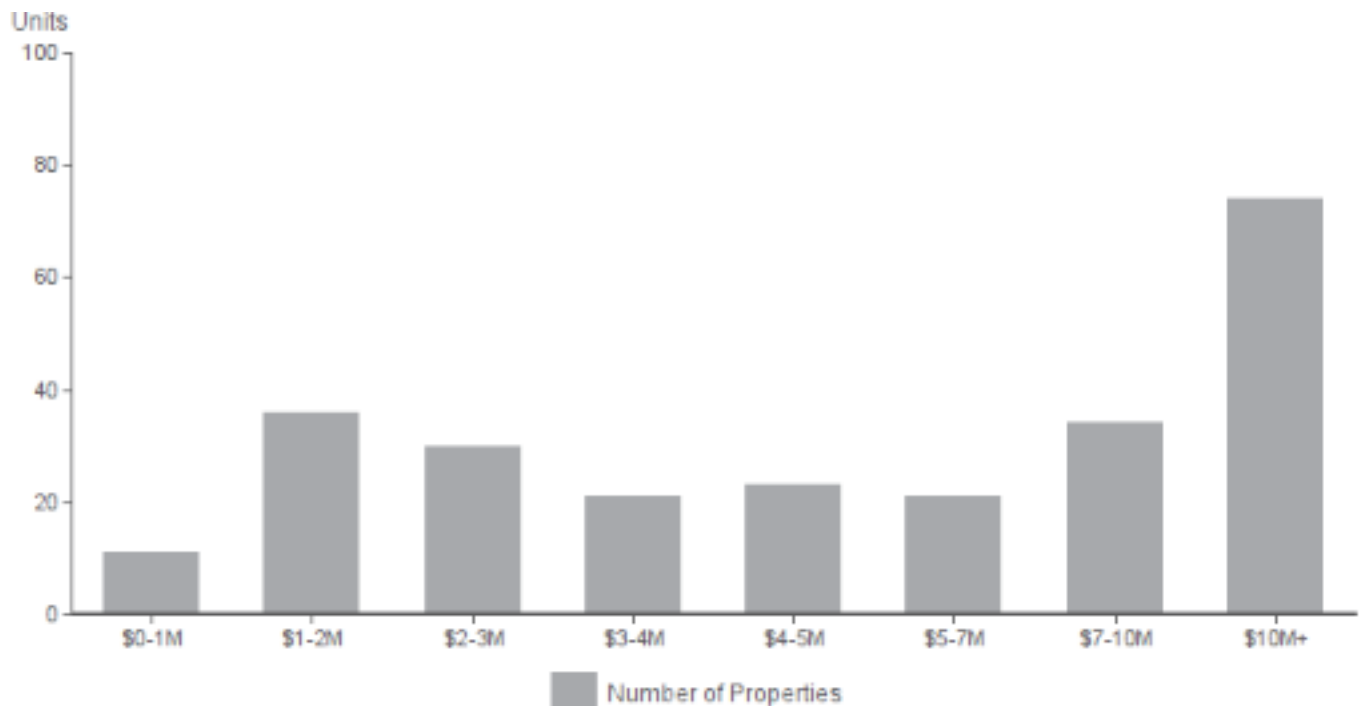
## AVERAGE ASKING/SOLD/UNSOLD PRICE MARCH 2020 | ALL PROPERTY TYPES

**Unsold Price** | the average active list price  
**Asking Price** | the average asking price of sold properties  
**Sold Price** | the average selling price



## PROPERTIES FOR SALE MARCH 2020 | ALL PROPERTY TYPES

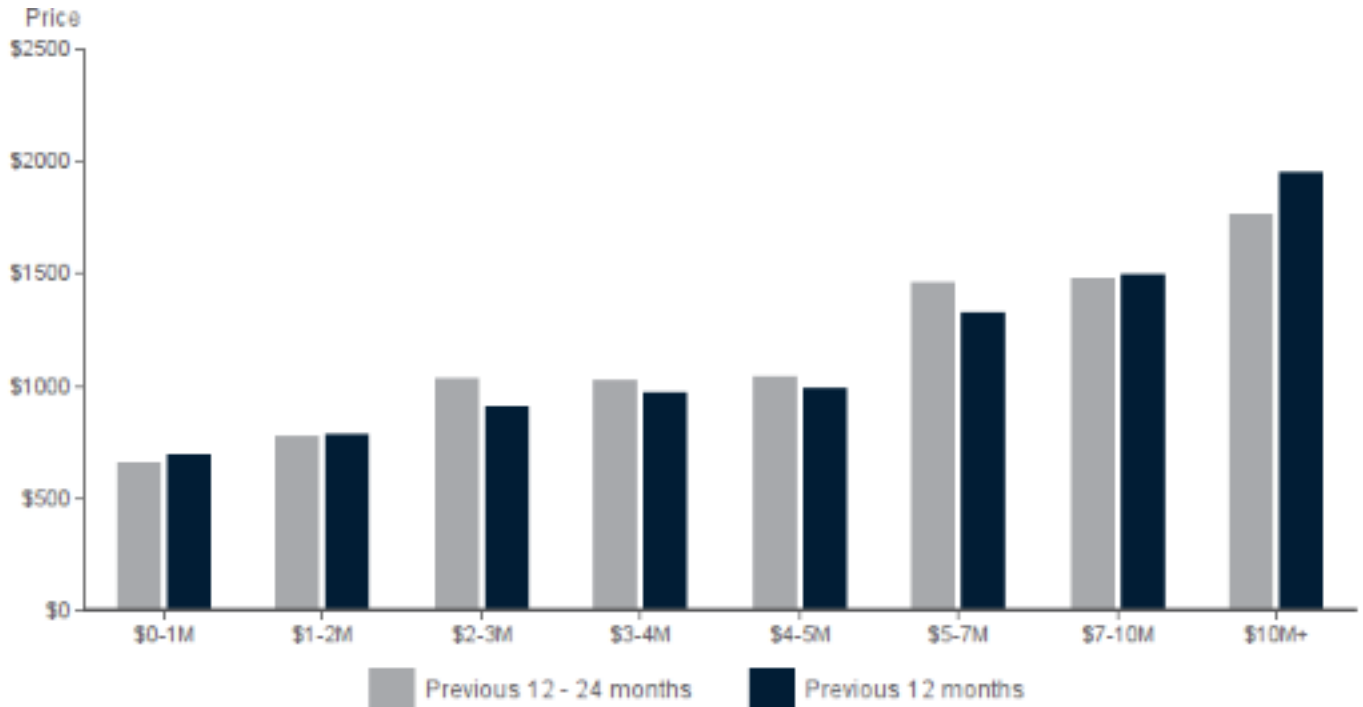
Number of properties currently listed for sale by price range



# BEVERLY HILLS (CITY)

## AVERAGE SALES PRICE PER SQFT MARCH 2020 | ALL PROPERTY TYPES

Average Sales Price per SqFt for previous two years



## MONTHS SUPPLY OF INVENTORY MARCH 2020 | ALL PROPERTY TYPES

Properties for sale divided by number of properties sold



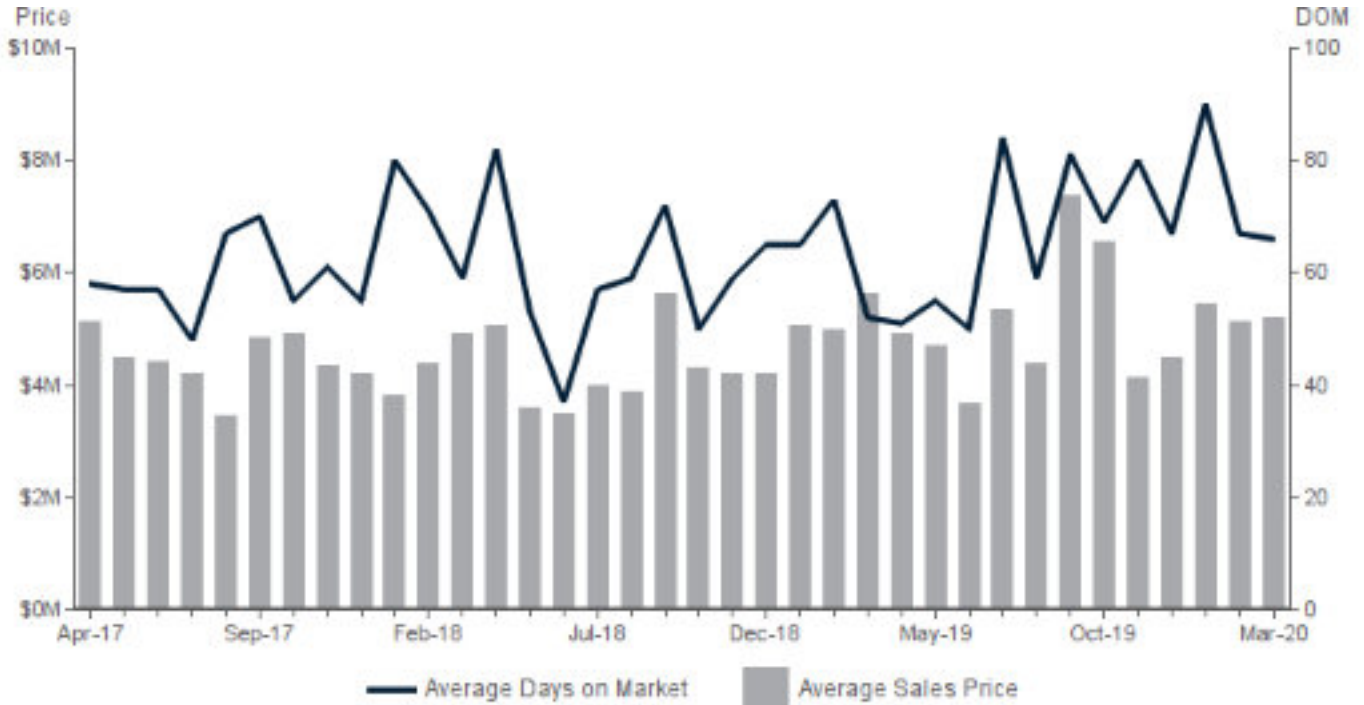
# BEVERLY HILLS (CITY)

## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

### MARCH 2020 | ALL PROPERTY TYPES

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.



## MONTHS SUPPLY OF INVENTORY

### MARCH 2020 | ALL PROPERTY TYPES

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.

